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Soya Beans – Cargo Damage Claims in China



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Introduction

This briefing provides loss prevention information on soya bean cargo damage claims in China. Similar claims can also occur with other grain cargoes. These claims tend to recur on an annual basis associated with the harvest cycle of soya beans.

The purpose of this information is to draw attention to these claims, how they occur, and what steps may be taken to protect your interests in the event of a dispute.

The Problem

Grain cargoes in general – and soya beans in particular – have a risk of going mouldy on board the ship during the voyage. Most cargoes are loaded in apparent good order and condition but there is an inherent vice - the soya beans have a tendency to deteriorate unless cargo loading temperatures are low and average moisture content is low. There are known limits for temperature and moisture content.

Cargoes below these limits are **stable** – they can be stored for a long time without self-heating.

Cargoes above these limits are **unstable** – they are at risk of damage from self-heating.

How the Damage Occurs

Soya beans are stable below 11.5% moisture and 25°C. For a stable cargo at loading temperatures between 25°C and 35°C – the moisture content must be 11.0% or less:

Cargo temperature on loading	Average moisture content	Risk	Probable shelf life	Voyage days Brazil to China
25°C or less	11.5% or less	Low risk - stable	Long – over 40 days	40 days
Between 25°C and 35°C	11.5% or less	Low risk - stable	Long – over 40 days	40 days
Between 25°C and 35°C	11.5% to 14%	High risk - probably unstable	About 70 days to 20 days	40 days
Between 25°C and 35°C	14% or higher	High risk - unstable	Probably 20 days or less	40 days

Soya bean cargo damage claims are frequent because most cargoes are shipped above 11.5% and are loaded at temperatures of 30°C or higher.

Recent cargoes from Brazil have an average moisture content of 12.6% and are loaded in ambient temperatures over 30°C. The risk of self-heating is high. Most cargoes outturn in apparent good order and condition and are accepted without claim. But many cargoes will self-heat before arrival at the discharge port and there will be cargo damage. If the voyage is delayed this risk increases.

Self-heating may result in some or all of the following:

- Increase in cargo temperatures – the cargo temperature is higher than the cargo temperature on loading
- Caking
- Discoloration
- Visible mould



Cargo temperature on loading should not change much during the voyage. An increase in cargo temperature is an indication of self-heating.

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Caking from self-heating.



Discolouration from self-heating.



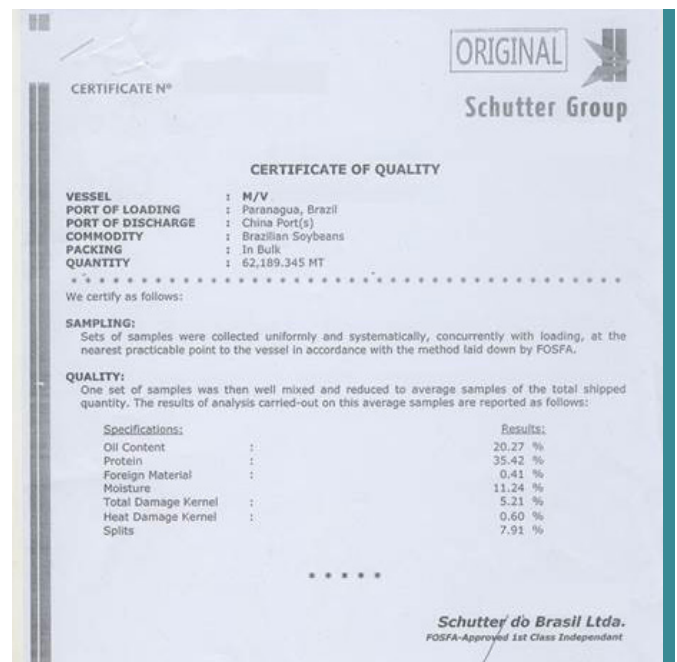
Visible mould from self-heating.

Certificate of Quality

Under the contract of sale the sellers will usually have taken representative cargo samples on loading. These will be tested for average moisture content and the results are recorded in the load-port certificate of quality. This certificate is not usually given to the Master before or after loading but can be produced

by cargo interests in the event of a cargo damage claim. The Master should - prior to loading - request a copy of this certificate or get the shippers to state in writing the average moisture content of the cargo.

Example of a certificate of quality:



Cargo Samples

At the load port it might be prudent to take cargo samples under survey with the charterer/shipper/sellers/receiver's representatives. Taking samples during loading might be difficult. Cargo samples from the surface of the cargo on completion of loading might not be representative – but:

- The average moisture content of the sample can be useful to compare with the certified average.
- Further tests can be carried out on the samples in the event of a claim.
- The samples may show that the cargo has not discoloured significantly from loading to discharging.
- Consider having a local surveyor to obtain samples on loading and to keep a continuous (photographic) record of the loading.

Ventilation

Ventilation records must always be kept to avoid suggestions that ventilation is responsible for cargo damage.

North's guide on cargo ventilation recommends that – for all agricultural cargoes – the three degree rule should be used. Attached is a suggested ventilation log suitable for agricultural cargoes using the three degree rule. It should be noted that

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ventilation can take place at any time – night or day – when the outside temperature is at least three degrees below the cargo temperature on loading. Always be careful if venting at night to ensure that weather conditions will not lead to water ingress.

It is important to note that:

- Self-heating is completely unaffected by ventilation
- Ventilation can, at best, minimise the extent of ship's sweat/condensation in the headspaces, which affects only the top few centimetres of cargo, but it can neither cause nor prevent self-heating below the surface layer.

For more information see **Loss Prevention Guide - Cargo Ventilation** - which includes advice on:

- The three-degree rule
- Ventilation during rain
- Ventilation during mist and fog
- Ventilation when shipping seas or spray
- Ventilation during the night

How the Claims Develop

Should caking, discoloration, and/or visible mould be discovered at the discharge port in China, China Inspection and Quarantine (CIQ) will take samples for testing. The test results are given to the 'applicant' who will be the claimant. The results are not given to the ship operator. Unfortunately it is not always easy to convince a local court that damage is a result of the inherent characteristics of the cargo. We are often left in a position of seeking amicable settlement regardless of any evidence produced by the ship operator. Requests for large security amounts against threats to arrest and detain the ship are common.

Security requests are typically very much higher than the final settlement figure – a typical claim will settle at about 15% of the original security requested with another 20% being spent on fees. Depending on the charter party clauses it might be possible in some cases for the charterers P&I club to provide security directly or to provide counter security – this would very much depend on:

1. The charter party must incorporate ICA 2011.
2. Charterers having assets available to arrest.
3. If the charter party incorporates ICA 1996 or any previous versions - a recovery claim will only be possible when the initial cargo claim is properly settled. In China this can take at least two years.

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Example of Suggested Ventilation Log

A blank Excel version of this log is available by emailing

loss.prevention@nepia.com

Ventilation Log		Ship: <i>Amber Nectar</i>	Voyage Number: <i>007 JB</i>	Port From: <i>Santos</i>	Date Sailed: <i>12 April 2016</i>	Port To: <i>Dalian</i>	Date Arrival: <i>23 May 2016</i>	Length of voyage (days): <i>42</i>								
Cargo type: <i>Soya Beans</i>		Mechanical or natural ventilation: <i>Natural</i>														
		Cargo temperature on loading - this temperature will not change during the voyage														
		Hold #1 <i>30 °C</i>		Hold #2 <i>30 °C</i>		Hold #3 <i>31 °C</i>		Hold #4 <i>30 °C</i>		Hold #5 <i>32 °C</i>		Hold #6 <i>29 °C</i>		Hold #7 <i>30 °C</i>		
Date	Temperature Outside Air°C	Temperature Difference	Ventilator Position	Temperature Difference	Ventilator Position	Temperature Difference	Ventilator Position	Temperature Difference	Ventilator Position	Temperature Difference	Ventilator Position	Temperature Difference	Ventilator Position	Temperature Difference	Ventilator Position	Notes
<i>12-Apr-19</i>	0400h <i>25 °C</i>	<i>-5</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>-4</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>Fumigation</i>
	0800h <i>27 °C</i>	<i>-3</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>-4</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-2</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>Fumigation</i>
	1200h <i>28 °C</i>	<i>-2</i>	<i>C</i>	<i>-2</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>-2</i>	<i>C</i>	<i>-4</i>	<i>C</i>	<i>-1</i>	<i>C</i>	<i>-2</i>	<i>C</i>	<i>Fumigation</i>
	1600h <i>29 °C</i>	<i>-1</i>	<i>C</i>	<i>-1</i>	<i>C</i>	<i>-2</i>	<i>C</i>	<i>-1</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>0</i>	<i>C</i>	<i>-1</i>	<i>C</i>	<i>Fumigation</i>
	2000h <i>27 °C</i>	<i>-3</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>-4</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-2</i>	<i>C</i>	<i>-3</i>	<i>C</i>	<i>Fumigation</i>
	2400h <i>25 °C</i>	<i>-5</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>-4</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>Fumigation</i>
<i>13-Apr-19</i>	0400h <i>24 °C</i>	<i>-6</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-8</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>Fumigation</i>
	0800h <i>25 °C</i>	<i>-5</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-4</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>Start 0900h</i>
	1200h <i>26 °C</i>	<i>-4</i>	<i>O</i>	<i>-4</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-4</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-3</i>	<i>O</i>	<i>-4</i>	<i>O</i>	
	1600h <i>26 °C</i>	<i>-4</i>	<i>O</i>	<i>-4</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-4</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-3</i>	<i>O</i>	<i>-4</i>	<i>O</i>	
	2000h <i>24 °C</i>	<i>-6</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-8</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-6</i>	<i>O</i>	
	2400h <i>23 °C</i>	<i>-7</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-8</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-9</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-7</i>	<i>O</i>	
<i>14-Apr-19</i>	0400h <i>23 °C</i>	<i>-7</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>-8</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>-9</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>Stop 0530h heavy rain</i>
	0800h <i>24 °C</i>	<i>-6</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-7</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>-8</i>	<i>C</i>	<i>-5</i>	<i>C</i>	<i>-6</i>	<i>C</i>	<i>Start 1145h</i>
	1200h <i>25 °C</i>	<i>-5</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-4</i>	<i>O</i>	<i>-5</i>	<i>O</i>	
	1600h <i>24 °C</i>	<i>-6</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-8</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-6</i>	<i>O</i>	
	2000h <i>24 °C</i>	<i>-6</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-8</i>	<i>O</i>	<i>-5</i>	<i>O</i>	<i>-6</i>	<i>O</i>	
	2400h <i>23 °C</i>	<i>-7</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-8</i>	<i>O</i>	<i>-7</i>	<i>O</i>	<i>-9</i>	<i>O</i>	<i>-6</i>	<i>O</i>	<i>-7</i>	<i>O</i>	

More Information

Any member who would like to discuss these claims in more detail should call +44 191 2325221 and ask for loss prevention or email loss.prevention@nepia.com.



Thanks to **Brookes Bell Group** for providing assistance with this briefing.

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